PACIFIC MARITIME SERVICES COOPERATIVE WORKING AGREEMENT

(FMC No. 201122)

Cooperative Working Agreement



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OFFICE OF THE SECRETARY FEDERAL MARITIME COMM

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This Pacific Maritime Services Cooperative Working Agreement (the "Agreement") between SSA Ventures, Inc. ("SSA Ventures"), a wholly-owned subsidiary of SSA Containers, Inc. ("SSA Containers"), and COSCO Terminals America, Inc. ("CTA"), is entered into as of the 15th day of May, 2001. SSA Containers is also a party to this Agreement for the specific purposes set forth below.

PACIFIC MARITIME SERVICES
COOPERATIVE WORKING AGREEMENT
(FMC No. 201122)

RECITALS

SSA Ventures and CTA will be the sole owners of Pacific Maritime Services, LLC ("PMS" or "the Company"), a Delaware limited liability company, organized to provide container stevedoring, terminal and related services at the Pacific Coast Terminal located on Pier J in the Port of Long Beach, California. The term "members" of PMS or the Company shall refer to SSA Ventures and CTA.

SSA Containers will provide certain labor, equipment, management, administrative, computing, vessel planner and related services to PMS.

NOW, THEREFORE, the parties agree as follows:

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ARTICLE 1. Parties to the Agreement.

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The companies participating in this Agreement are as follows:

SSA Ventures, Inc. 1131 SW Klickitat Way Seattle, WA 98134 COSCO Terminals America, Inc. 100 Lighting Way Secaucus, New Jersey 07094

SSA Containers, Inc. 1131 SW Klickitat Way Seattle, WA 98164

Additional parties may be added to this Agreement by unanimous vote of all current parties. Any new membership will be reflected in an amendment to this Agreement filed with the Federal Maritime Commission, and the membership of the new party shall not become effective unless and until said amendment becomes effective under the Shipping Act of 1984, as amended. No member of the Company shall withdraw therefrom, or from this Agreement, prior to the expiration of this Agreement as stated in Article 7(b), except with unanimous approval of all other members.

ARTICLE 2. Geographic Scope of the Agreement.

The geographic scope of the Agreement applies to the container terminal operations of the parties on Pier J in the Port of Long Beach, California.

ARTICLE 3. Officials of the Agreement and Delegations of Authority.

(a) The members of PMS shall meet on an annual basis, or more often as necessary, to direct the business of the Company. Decisions of the members shall be by affirmative vote of all members. Meetings of the members shall be presided over by the Chairman of the Board of Managers. The members may also meet or take action, upon

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unanimous written consent of the members or by telephone conference.

(b) A board of managers shall manage the business and affairs of PMS. The initial

number of managers shall be seven (7), to be appointed by the respective members, and

the Members, acting unanimously, may thereafter modify the number of managers, and

each member may replace a manager it has appointed, under procedures the members

may from time to time establish. The members shall also nominate officers of PMS, who

shall be elected by the Board of Managers. The officers shall initially consist of Chairman

of the Board of Managers, President, Chief Operating Officer, Vice President, General

Manager of Finance, General Manager of Terminal, and Deputy General Manager of

Terminal.

(c) The following officials, as well as counsel to each of the parties, shall have the

authority to file duly-approved modifications of this Agreement and to submit associated

supporting materials and to delegate such authority:

SSA Ventures, Inc.
President, or Senior Vice President

COSCO Terminals America, Inc. Chairman of the Board, or President

SSA Containers, Inc.

President, or Senior Vice President

ARTICLE 4. Overview of Agreement Authority

PMS shall conduct container stevedoring and terminal operations on Pier J in the Port of

Long Beach, California, including operations now conducted by SSA Containers at such

location. PMS shall hold, and be the tenant under, the lease for Pier J with the Port of

Long Beach. PMS shall be authorized to do the following:

- (a) Establish rates, charges and competitive practices as the parties may from time to time agree;
 - (b) Publish marine terminal tariffs;
- (c) Negotiate and enter into agreements concerning marine terminal facilities and/or services, marine terminal conference agreements and/or agreements to provide stevedoring, maintenance and repair and other related services;
- (d) Either directly or through subcontractors, own and/or lease and operate all cranes, lift machines, trucks and other equipment and gear incident to PMS' purposes;
- (e) Either directly or through subcontractors, operate, pursuant to lease, sublease, assignment, purchase or acquisition, the terminal facilities and operations connected with such facilities on Pier J in the Port of Long Beach;
- (f) Enter into agreements to obtain services and materials required for such operations; and
- (g) Engage in such other activities as are customary for a marine terminal operation.
- (h) Perform all functions necessary to operate a Delaware limited liability company, including but not limited to maintenance of company books and records, preparation of financial statements, filing of tax returns and other tax information as required, establishment of bank accounts and investments, maintenance of offices and hiring and management of personnel, indemnification of managers and officers, and maintenance of insurance.

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ARTICLE 5. Terminal and Stevedoring Activities and Volumes

- (a) PMS shall enter into a terminal services agreement with COSCO Container Lines Company Limited ("COSCON"), which shall provide that COSCON shall use PMS for all of its container terminal services in the Port of Long Beach, subject to the provision of services by PMS satisfying COSCON's requirements, and under such rates, terms and conditions as the parties may agree. The terminal services agreement shall be not be implemented by the parties until filed with the Federal Maritime Commission and effective under the Shipping Act of 1984, as amended, unless otherwise exempt from the filing requirements of the Act as implemented by the regulations of the Federal Maritime Commission.
- (b) It is anticipated that the terminal area at the Port of Long Beach operated by PMS will expand at some future time. CTA and SSA Ventures are authorized to discuss and agree upon the relative cargo volumes and corresponding revenues to be generated by each of them and their affiliates to fully utilize and cover the cost of an expanded terminal facility, and the operational and financial terms and conditions related thereto.
- (c) Neither CTA nor SSA Ventures shall be limited in operating terminals nor any other business that might be deemed to compete with PMS.
- (d) SSA Ventures and CTA shall obtain guarantees of the performance of their financial obligations under this Agreement from, respectively, SSA Containers and COSCO Americas, Inc.

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ARTICLE 6. Implementation and Effectuation of This Agreement.

(a) SSA Containers shall provide the following, either directly or through

subcontractors, for the benefit of PMS upon such terms and conditions, and at such rates,

as the parties may from time to time agree: general administrative services, including

payroll, dispatching, accounting, billing, safety and claims, and labor relations; computing

services, including hardware, software, staffing, and planning hardware and software; the

provision of union and non-union labor; negotiation and settlement of all labor issues on

behalf of PMS; the provision of terminal equipment (other than portainer cranes), and vessel

planning services. SSA Containers shall provide these services as an independent

contractor.

(b) SSA Containers shall provide container equipment maintenance services to the

customers of PMS, with PMS acting as agent for SSA Containers in procuring contracts for

such services, for such time and on such terms and conditions as the parties shall agree.

(c) The members of PMS shall make capital contributions in proportion to their

percentage ownership interests in PMS, as determined by the parties. Capital accounts shall

be maintained for each party. All items of income, gain, loss, deduction, and credit shall be

allocated or distributed to the members in accordance with their percentage ownership

interests in PMS or as they may otherwise agree. The parties to this Agreement shall agree

upon other operational and administrative matters regarding the formation and operation of

PMS.

(d) PMS shall be authorized, in its own name, to enter into contracts or

subcontracts, including marine terminal facilities agreements, marine terminal services

agreements, and lease agreements in furtherance of the arrangements described in this

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ARTICLE 7. Effective Date: Term and Termination

- (a) The Agreement shall become effective on the later of July 1, 2001 or on the date it becomes effective under the Shipping Act of 1984, as amended.
- (b) The Agreement shall continue in effect indefinitely, unless terminated pursuant to the mutual agreement of the parties. The members shall make arrangements for the assignment and/or sale of either or both of their respective interests in PMS in the event of termination of this Agreement.
- (c) In the event PMS is liquidated, the assets of the Company, including the lease of the Pier J terminal, shall be distributed to the members in such manner and under such terms and conditions as they may agree, and the members shall further discuss and agree on the transition to providing service to their respective customers.

ARTICLE 8. Miscellaneous.

- (a) Assignment. The Agreement and all of the provisions hereof shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns, but neither the Agreement nor any of the rights, interests, or obligations hereunder shall be assigned by any of the parties hereto without the prior written consent of the other parties.
- (b) Governing Law. The Agreement and the legal relations among the parties hereto shall be governed by and construed in accordance with the laws of the State of Delaware without regard to its conflicts of law doctrine.
- (c) Disputes. Any dispute arising out of this Agreement shall be resolved by negotiation of the parties in good faith, failing which the dispute shall be submitted to

SIGNATURE PAGE

IN WITNESS WHEREOF, the parties have agreed this 1610 day of May, 2011, to amend this Agreement as per the attached page and to file the same with the U.S. Federal Maritime Commission.

SSA VENTURES, INC.	COSCO TERMINALS AMERICA, INC.
By Kyle B. Lykins Typed Name: Kyle B. Lykins Title Vice President - Governo Counsel Dated May 16, 2011	By Typed Name: Title Dated
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SSA CONTAINERS, INC.	Ŧ
By Kyli K. L.	
Typed Name: Kyle B. Lukins	в
Title Vice President - Gronepal Course	
Dated May 16, 2011	

SIGNATURE PAGE

IN WITNESS WHEREOF, the parties have agreed this <u>16th</u> day of May, 2011, to amend this Agreement as per the attached page and to file the same with the U.S. Federal Maritime Commission.

SSA VENTURES, INC.	COSCO TERMINALS AMERICA, INC.	
Ву	Ву	
Typed Name:	Typed Name: <u>Wan, Min</u>	
Title	Title <u>Chairman</u>	
Dated	Dated <u>May 16, 2011</u>	
SSA CONTAINERS, INC.		
Ву		
Typed Name:		
Title		
Dated		